Demographics

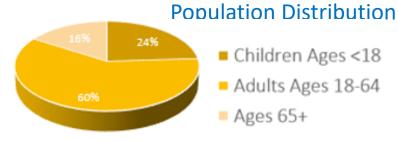


88.3% Complete High School Rank 14th US

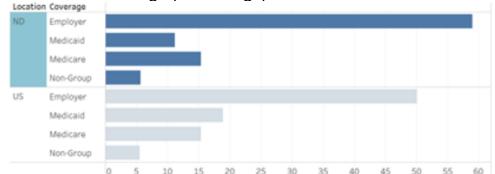


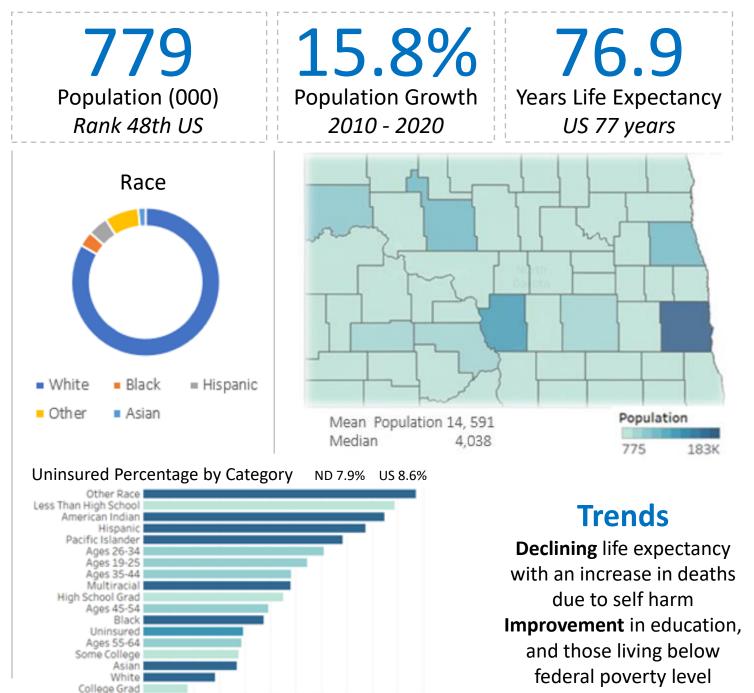
\$66.5k Median Household Income Rank 27th US

92% Households have Computers 84% Broadband (85% US)



Healthcare Coverage (Percentage)



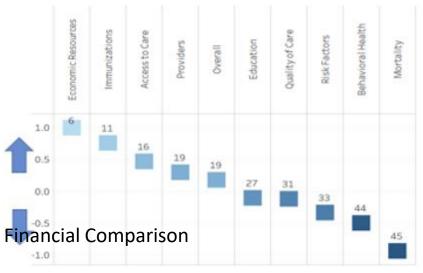


10

12 14 16 18 20 22

Health Status

Annual Rating and Rank US



Outcomes



35.2% Obesity Rank 32nd US



7.2% Occupational Fatalities *Rank 45th US*



Premature Death Racial Disparity *Rank 46th US*



North Dakota ranks well in overall healthcare status. Annual ratings show improvement in economic resources, access to care, and providers.

Value-based care may improve lagging performance in risk behaviors, behavioral health, and mortality.



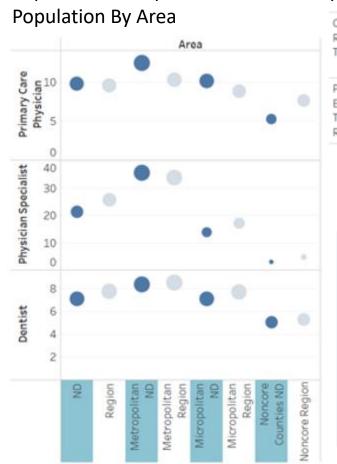


20.8% Binge Drinking *Rank 48th US*

20.1% Exercise Rank 39th US

15% Smoking *Rank 29th US*

Health System



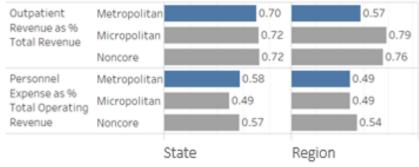
Population Rate per 10,000

4.41 Hospital Beds per 1,000 Population 2.37 US Avg

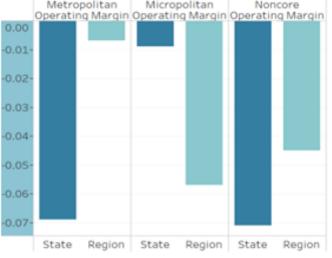
er Primary Care % of On Need Met US Avg 47%

\$11.3k Healthcare Spend Per Capita US Avg \$10.2k

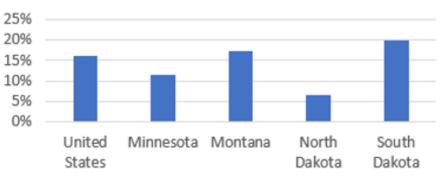
Financial Comparison



Operating Margin Percentage 2020



ACO Eligible Beneficiaries Attributed



North Dakota CAH Operating and Total Margins are negative. Metropolitan areas have higher personnel expense as a percent of total operating expense compared to the region.

Liquidity and leverage ratios are within acceptable ranges. Low average daily census (1.4 in Non-core, 7.8 Micropolitan) contributes to the relative high cost of care per capita.

An aging population and payer market concentration with increasing rates of Medicare Advantage penetration will add pressure on margins and cash flow.