



## Rural Health: Issues and Solutions for Rural Communities

Common and Chronic Health Care Management 589  
Advanced Nursing Education  
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- Established in 1980, at The University of North Dakota (UND) School of Medicine and Health Sciences in Grand Forks, ND
- One of the country's most experienced state rural health offices
- UND Center of Excellence in Research, Scholarship, and Creative Activity
- Home to seven national programs
- Recipient of the UND Award for Departmental Excellence in Research

**Focus on**

- Educating and Informing
- Policy
- Research and Evaluation
- Working with Communities
- American Indians
- Health Workforce
- Hospitals and Facilities



### Today's Objectives/Questions

- How do Values play a Role?
- How do we define “rural health”?
- What are the Cultural, Social, Economic, and Demographic Differences between Rural and Urban Communities
- What is Rural Health Equity? Disparity?
- What is the Relationship between the “Rural” Community and “Rural” Health?
- What are the Primary Rural Health Issues and Needs?
- What are Barriers and Facilitators to Access in Rural Health?
- What is the environment for Rural Hospitals?
- What are some Options or Models for Positive Change?



### ***Ultimately Our Values Guide Our Perceptions Toward Health, Health Care, and Public Policy***

**“It is not what we have that will make us a great nation. It is how we decide to use it.”**

Theodore Roosevelt

**“Vision is the art of seeing things invisible”**

Jonathan Swift?

**“Americans can always be relied upon to do the right thing...after they have exhausted all the other possibilities”**

Sir Winston Churchill

## How Do We Define Rural Health



## What is Rural Health

- **Rural health focuses on population health and improving health status**
  - “Health outcomes of a group of individuals, including the distribution of such outcomes within the group” Dr. David Kindig, *What is Population Health?*
  - Rely on **social determinants of health** and their impact on the population (Health care system, Health Behaviors, Socio-Economic factors, Physical Environment) – **“drivers” of health policy** (Better Health, Better Care, and Lowered Cost – Three Aims)
- **Historically, rural health has focused more on infrastructure:** facilities, providers, services, and programs available to the public (all with quality, access, and cost implications) – **In the ACA world more emphasis on population health, but infrastructure is still critical as it is the pathway to achieve better population health.**
  - HRSA (ORHP, SORH, Flex, NHSC) – Federal bureaucracy orientation
  - Infrastructure improvement- health orgs, systems, payment structures
  - More and more health networks – independence with collaboration
  - Delivery systems: CAH, clinics, public health, EMS, nursing homes/aging services, home health, mental health, dental, pharmacy, and others

## What is Rural Health?

- **Rural health is not urban health in a rural or frontier area**
  - Social determinants of health vary between urban and rural (economics/income, education, health systems, environmental conditions)
  - Rural is older, poorer, less insured, and has a higher level of morbidity for a number of conditions
  - Rural culture, relationships, how we do things are distinct
- **Rural health needs effective health policy, and health policy needs to rely on competent research**
  - Policy process that is reflective of rural health needs
  - Policy advocacy that tends to be bipartisan
  - Variety of advocacy groups
  - Rural health research community

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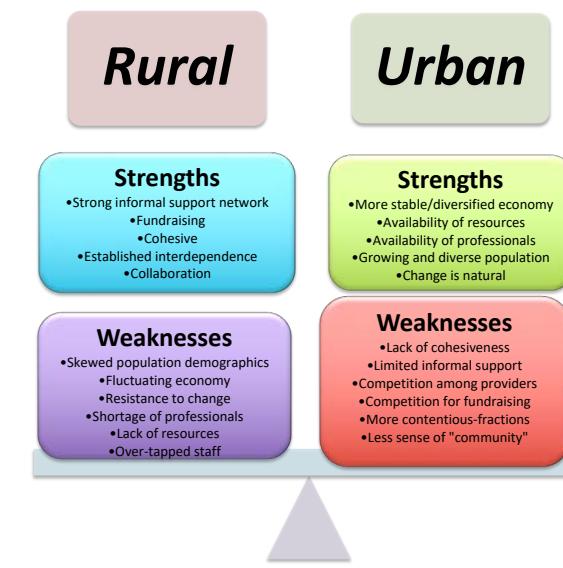
## What is Rural Health?

- **Philosophy: rural people have the same right to expect healthy lives and access to care as do urban people – *fairness frame***
  - Access essential services locally or regionally
  - Access to specialty services through network arrangements
  - Health outcomes should be comparable
  - Quality of care on par with urban
  - Availability of technology
- **Rural health is very community focused – *interdependence frame***
  - Integral part of what a community is and how people see themselves
  - Community engagement – public input is fundamental
  - Sectors: Economic/business, public/government, education, faith/church, and health/human services
  - Direct services provided to the public and secondary impact for other sectors
  - Major employer

## What are the Cultural, Social, Economic, Demographic Differences between Rural and Urban Communities?

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### Rural and Urban Strengths and Weaknesses



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## What is Rural Health Equity?

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### Rural Community Health Equity Model

- Environmental Conditions
- Demographics
  - Economics
  - Policy
  - Health Status
  - Workforce
  - Finance
  - Technology
  - Health System Change
  - Rural Community Culture & Dynamics

- Impact on Community or Health Organization
- Threat to survival
  - Growth/Decline
  - Identity
  - Perception toward change
  - Perception toward opportunity
  - How we respond

- Community Action
- What do people think, want, or need?
    - Assessments
    - Forums-Discussions
    - Interviews
  - Community Ownership (not health system ownership)
    - Collaboration
    - Inclusion
    - Participation
    - Interdependence
  - Community Capacity
    - Skills and knowledge
    - Leadership development
    - Planning and advocacy
    - Manage change – non reactive

Source: Brad Gibbens, Deputy Director  
UND Center for Rural Health

## Population Health

**"Health outcomes of a group of individuals, including the distribution of such outcomes within the group." (Kindig, *What is Population Health?*)**

- Groups can be based on geography, race, ethnicity, age, language, or other arrangements of people
- Focus – Health Outcomes (what is changed, what are the impacts, what results?)
- What determines the outcomes (determinants of health)?
- What are the public policies and the interventions that can improve the outcomes?

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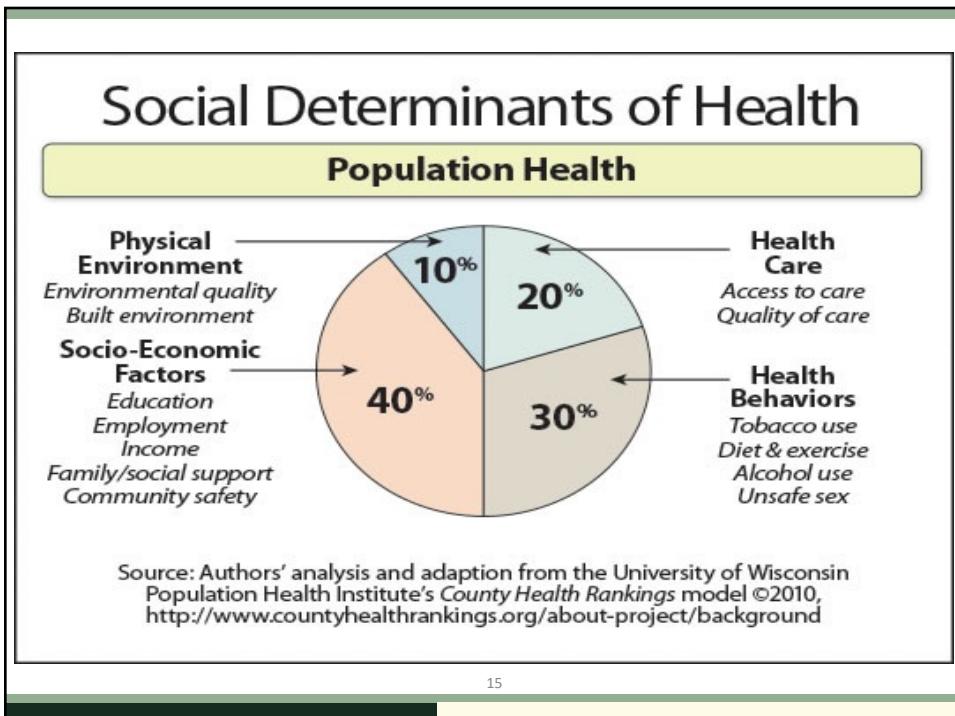


## Social Determinants

**World Health Organization definition:**

"the circumstances in which people are born, grow up, live, work and age, and the systems put in place to deal with illness. These circumstances are in turn shaped by a wider set of forces: economics, social policies, and politics."

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**What is the relationship between the “rural” community and “rural” health?**

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## Rural Community and Rural Health

- Communities are comprised of key sectors that have economic, social, and cultural components – together they comprise the town
  - Health (with human services)
  - Business (can have one or two dominant business types – ag, oil – economic impact of health and health care)
  - Education (school consolidation and sport coop changing some of the community identity)
  - Government – city, county, special districts – role of park board with health care)
  - Faith (social and cultural connections – access to health)
- Viable health systems need viable communities – strong education, business, faith, government and business, like those sectors need a strong health system (e.g. health access for employees, general health improvement, health care is large employer adding to business and schools)

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## Why is Community Engagement Important to Rural Health

- Health care providers and organizations cannot operate in isolation.
- Even more important as we implement health reform – new payment models – movement from volume payments to value based payments as more and more providers are assessed and reimbursed on outcomes and patient satisfaction.
- Community members input on needs, issues, and solutions more critical than ever – community involvement in finding solutions (CHNA) that reflect their needs – community ownership not just the health providers – hospitals must address “community benefit”
- Building local leadership and local capacity – think of the next generation of community leadership.
- Communication – listening to the community – educating the community.
- Simple answer: You need to be engaged because you need to survive.

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## What are the Primary Rural Health Issues and Needs?



### What are Some Important Rural Health Issues?

- Access to and availability of care
- Financial concerns facing rural hospitals and health systems
- Health workforce
- Quality of Care
- Health Information Technology
- Networks – rural hospitals, urban hospitals, clinics, others
- Emergency Medical Services – EMS, ambulance, quick response units
- Community and Economic Development
- Health System Reform

*Sources: 2008 Flex Rural Health Plan, 2009 Environmental Scan, and community presentation feedback surveys 2008-2016*



## Preliminary CHNA Issues (2014-2016)

- 41 CHNA analyzed out of 45
- 182 ranked needs (range 2 to 9 ranked needs per CHNA, most 4-5)
- Issues
 

○ Behavioral Health	23 out of 41
○ Mental Health	20
○ Health Workforce (physician/provider R&R, specialists)	17
○ Obesity and Overweight	13
○ Elderly Services (availability of resources)	10
○ Wellness (Lifestyle, exercise, physical activity)	10
○ Costs (healthcare, insurance, prescriptions)	9
○ Childcare/daycare	9
○ Jobs with Living Wages	8
○ Ability to Recruit and Retain Young Families	8
○ Illness and disease (heart disease, cancer, diabetes)	6
○ Housing	4
○ Poverty	2

## What are Some Important Rural Health Issues? (CHNA)

- Health care workforce shortages (28 of 39)
- Obesity and physical inactivity (16 of 39)
- Mental health (inc. substance abuse) (15)
- Chronic disease management (12)
- Higher costs of health care for consumers (11)
- Financial viability of the hospital (10)
- Aging population services (9)
- Excessive drinking (7)
- Uninsured adults (6)
- Maintaining EMS (6)
- Emphasis on wellness, education, & prevention (6)
- Access to needed equipment/facility update (6)
- Marketing and promotion of hospital services (5)
- Violence, traffic safety, elevated rate of adult smoking, lack of community collaboration, and cancer tied with (3)
- Lack of day care/housing (2)

Source: CHNA conducted 2011-2013 (39 of 41 ND hospitals)



## What act as Barriers or Facilitators to Rural Health Access

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### Common Access Barriers and Facilitators in Rural Health

- Financial
- Availability of facilities and providers
- Demographics
- Community viability – (e.g., economics, community identity, community engagement)
- Geography, distance, and transportation
- Population health – health status
- Caregivers (e.g. family)
- Communication (e.g. health care literacy, translation, and more)
- Quality of care
- Privacy and/or social stigma

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## **What is the Environment for Rural Hospitals?**

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### **Rural Hospital Environmental Considerations**

- ND CAHs are complex and serve as a “Hub” service system for health and some human service functions for rural communities
- ND CAHs serve a more vulnerable population – population health is a major concern for rural North Dakota
- ND CAHs make a significant economic contribution to their communities and service areas
- ND CAHs face many financial concerns

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### CAHs are Service “Hub” providers

- 35 of 36 CAHs (97%) own and/or operate another health business
  - 87% (32 CAHs) operate 57 primary care clinics (42 RHCs)
  - One CAH shares an administrator with the FQHC
  - 36% (13 CAHs) own/operate a nursing home
  - 31% (11 CAHs) have *both* a clinic and nursing home
  - 28% (10 CAHs) own senior apartments
  - 25% (9) own/operate ambulances
  - 22% (8) operate assisted living
  - 19% (7) operate basic care
  - 6% (2) offer home care services
- Policy makers – stress the equity frame and the interdependence frame

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### CAHs Serve a More Vulnerable Population

- 63% of people 65 and older live in rural ND (about 42% of CAH inpatient base is Medicare)
- About 368,000 ND are rural (outside the MSAs) – about 356,000 are urban – (USDA Economic Research Service, September 2014)
- 46% of ND veterans are rural compared to about 30% nationwide
- 11.1% of rural ND live in poverty; 11.2% of urban ND (rural much higher in 1999, 1989, and 1979)
- Health disparities
  - Rural ND higher rates for health behaviors: smoking, binge drinking, drinking and driving, not wearing a seat belt, not exercising
  - Rural ND higher rates for general health conditions: disability, overweight/obesity, having only fair or poor health, and number of days with poor health
  - Rural ND higher rates for specific health conditions: high cholesterol, high blood pressure, arthritis, cardiovascular disease, and diabetes (2010 CDC BRFSS)
- Policy makers – stress the equity frame

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## CAH CEOs Perceptions of Issues – 2014 Survey

- **34 Issues, Top 10**
  - Access to mental or behavioral health services for inpatient and outpatient (Mean = 4.1 on 5.0 scale)
  - Access to mental or behavioral health services for substance abuse
  - Hospital reimbursement – 3<sup>rd</sup> party payer
  - Hospital reimbursement – Medicaid
  - Impact of the uninsured
  - Impact of the underinsured
  - Primary care workforce supply
  - Hospital reimbursement – Medicare
  - Nursing workforce supply
  - Ancillary workforce supply



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### ND CAHs Make a Significant Economic Impact

- 50% of CAHs have local tax support (2014 survey) – 36% in 2011 and 11% in 2005 - \$30,000 to \$550,000/yr (10 over 100,000 a year)
- 9 sales tax and 5 mill levy (4 did not identify)
- 85% have a hospital foundation (*Source 2014 CRH CAH/PPS Hospital Survey*)
- ND CAHs have, on average, about a \$6.4 million (wage and benefits) impact on their community – primary/direct and secondary/indirect) – 1.5% multiplier
- ND CAHs produce, on average, about 224 jobs (direct/indirect) to local economy
- Statewide CAHs contribute about \$230 million to economy and 8,000 rural jobs (*Source: CRH Rural Hospital Flexibility Program, CAH Four Key Factors*)
- 1 rural physician can have an impact of about \$2.4 million (\$1.5 million revenues and about \$900,000 in payroll for clinic and hospital)
- 1 rural physician can generate about 4 clinic jobs and 13 hospital jobs (*Source: Rural Health Works*)

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## CAHs Face Many Financial Concerns

- Nationally, from 2010 thru January 2017, 70 rural hospitals closed
- ND CAHs operating margins (-1.67); nationally +0.68 (2011 data)
- ND CAHs Operating Margins were (-0.67)
- SD CAHs operating margins (+2.76)
- MN CAHs operating margins (+2.88)
- ND CAHs total margins (-0.02); nationally +2.33
- ND CAHs Total Margins were (+0.15)
- SD CAHs total margin (+3.17)
- MN CAHs total margin (+3.45)
- ND CAHs ranks 4<sup>th</sup> in oldest physical plant
- ND CAHs ranks 20<sup>th</sup> in days cash on hand
- CAHs in ND increasing local tax support and hospital foundations
- (source: *Flex Monitoring Team Data Summary Report No. 13, 2014*)

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## What Does the Center for Rural Health do to Assist Rural Communities?

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School of Medicine & Health Sciences



## CRH Assistance to Rural Communities

- Community Engagement Tool Kit
- Community Assessments
  - Community Health Needs Assessment
  - Special Focus (e.g., assisted living, wellness centers, other)
- Focus groups
- Key informant interviews (one-on-one)
- Strategic planning (organizational planning and community health planning)
- Grant writing workshops
- Grant proposal critiques and background searches
  - Rural Assistance Center ([www.raconline.org](http://www.raconline.org))
- Community forum and/or meeting facilitation
- Program Evaluation
- Speakers Bureau – annual meetings or special presentations (rural health, health policy, Native American, aging, community development/engagement, evaluation/program sustainability, HIT, quality improvement, TBI, network and system development, veterans, and other subjects – just ask!)
- CAH Quality Network
- Internal Personnel Audit (staff satisfaction with work environment)
- Education – statewide assessments (hospital and public health), presentations, research

**What are Some Options for Positive Change? Rural Communities and Vision is the Art of Seeing Things Invisible**

## Rural Health Options

- **Capacity Building – equity and interdependence**
  - Community Engagement Tool Kit (January 2015)
    - Skill development to build local coalitions to address local health issues
    - Building partnerships and networks
    - Assessment and planning
    - Resource identification
    - How to write a grant
    - Evaluation and sustainability
- **Grant Development – equity and interdependence**
  - Grant writing workshops and proposal critiques
  - Medicare Rural Hospital Flexibility Grants and SHIP grants
  - Rural Health Outreach grants
  - Rural Network Development grants
  - Rural Network Planning grants
- **Community Health Needs Assessment – equity and interdependence**
  - NEW instrument – address hospital and public health needs

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## Rural Health Options

- **Medicare Rural Hospital Flexibility Program**
  - Since 1999, Flex has provided over \$5 million in direct grants to ND CAHs (and another \$3.5 million in Small Hospital Improvement Program-SHIP grants)
  - Impacted over 125 communities
  - 348 separate subcontracts with hospitals (about 9.6 contracts per CAH)
  - Help CAHs develop services, networks, staff and community education and/or training, board education, improve financial viability (Charge master review), quality improvement
  - Created CAH Quality Network – all 36 CAHs are members and work with the big 6 (regional CAH meetings)
  - Direct assistance:
    - 267 community and/or hospital meetings
    - 58 community needs assessments
    - 30 strategic planning sessions
    - 16 economic impact assessments
    - 11 Internal Personnel Audits
    - 34 Statewide workshops

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### Rural Health Options

- **Outreach Grants**
  - \$200,000 a year for 3 years
  - 3 separate legal entities working together – MOU
  - Applicant rural and non profit but can have urban and/or for-profit partner
  - Every other year
  - 23 grants funded in ND since 1991
  - 18 of 23 grants involved a rural hospital (78%)
  - 11 of 23 grants involved a collaboration of a rural hospital and rural public health (48%)
  - Other partners: 4 grants had ambulances, 3 grants community action agencies, 3 academic units, 2 tribal colleges, 2 economic/job development, 2 tertiary hospitals, 2 public schools, 1 pharmacy
  - Dickinson – 4 separate Outreach grants, Wishek 2
  - Subjects addressed – chronic disease, disease prevention, mental and/or behavioral health, EMS, community wellness, health insurance access, community health education, dementia, mobile health clinic, primary care clinic expansion, nursing education, public school nurse development, and other
  - 2014 applicants – advanced care planning, substance abuse, community access to Marketplace/Medicaid Expansion, care coordination for elderly

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### Conclusions

- **Rural health is a significant sector in rural communities**
- **Rural health is unique or different from urban-based health**
- **Rural health organizations, including rural hospitals, are complex organizations**
- **ND recognize a wide variety of community health needs, some related to population health, and some more organizational and structural**
- **Center for Rural Health works closely with rural communities, particularly to build local capacity**
- **Rural health providers have used a number of grants to start local/regional initiatives**
- **Health workforce is a significant issue**



## Questions??

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## Contact us for more information!

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