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# Serious Illness Conversations

Project ECHO Palliative Care  
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October 8, 2019



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## Disclosures/Disclaimers

- Opinions are not to be considered endorsed by RHIhub, FORHP, HRSA, CRH, or UNDSMHS.
- I have no financial disclosures.
- No industry ties.
- No medication use will be discussed.



## Objectives:

1. Review the disease trajectory of 5 serious illness categories
2. Review the basic constructs of serious illness conversations with patients/families
3. Understand differences between POLST and Advance Directives

## Dying Trajectories

- The path an illness/disease takes as it progresses through its natural (or treated) course until death occurs.
- Assists planning purposes
  - Providers
  - Patients/families

### Original 3 from 1968 Glaser/Strauss:

1. Abrupt, surprise deaths
2. Expected deaths, short-term and lingering
3. **Entry-reentry deaths**: slow decline but return home between hospitalizations

### Original Contribution JAMA May 14, 2003

“Patterns of Functional Decline at the End of Life”

<https://www.ncbi.nlm.nih.gov/pubmed/12746362>

1. Sudden death
2. Terminal illness
3. Organ Failure
4. **Frailty**

## Original four categories:

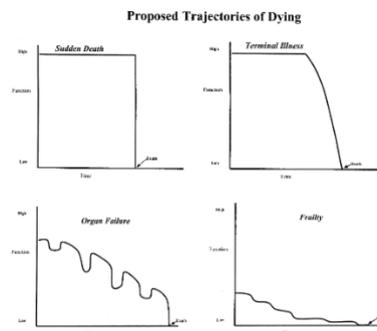


Figure 1. Trajectories of dying.

Image source: Profiles of older medicare decedents.  
 Lunney JR1, Lynn J, Hogan C.  
 J Am Geriatr Soc. 2002 Jun;50(6):1108-12.  
<https://www.ncbi.nlm.nih.gov/pubmed/12110073>

# Dying Trajectories

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 1. Abrupt, surprise deaths  
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## Ballentine's 5<sup>th</sup>: **Catastrophic event** "The Five Trajectories: Supporting Patients During Serious Illness" CSU IPC

<https://cspalliativecare.org/wp-content/uploads/Five-Trajectories-eBook-02.21.2018.pdf>

### New Directions in Aging

The Gerontological Society of America Journal July 2018  
 "Trajectories of End of Life: A Systematic Review"  
<https://academic.oup.com/psychogerontology/article/73/4/564/3938843>  
 ~Meta-analysis trajectories and End of Life expenditures  
 Search terms: TD = "**terminal decline**" or "**terminal drop**"

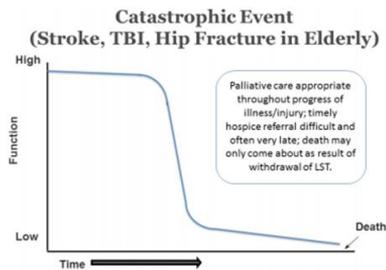


Figure 5: Catastrophic Event Trajectory (reprinted with permission of the author from Ballentine, 2013).

## "The Five Trajectories: Supporting Patients During Serious Illness" Jennifer Moore Ballentine The California State University Institute for Palliative Care

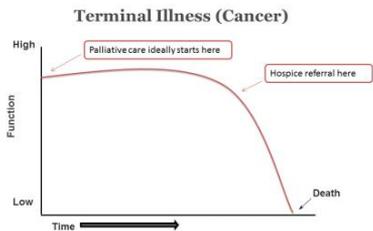


Figure 2: Terminal Disease Trajectory. Adapted with permission from Lynn, 2004.

### Organ Failure (COPD, CHF, Renal Disease)

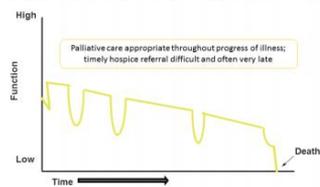


Figure 3: Major Organ Failure Trajectory. Adapted with permission from Lynn, 2004.

<https://cspalliativecare.org/wp-content/uploads/Five-Trajectories-eBook-02.21.2018.pdf>

### Debility/Failure to Thrive (Dementia)

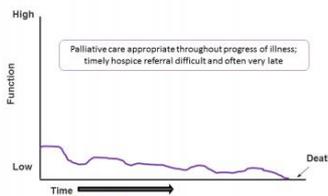


Figure 4: Frailty Trajectory. Adapted with permission from Lynn, 2004.

### Catastrophic Event (Stroke, TBI, Hip Fracture in Elderly)



Figure 5: Catastrophic Event Trajectory (reprinted with permission of the author from Ballentine, 2013).

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## The Talk:

### Having conversations about serious illness

#### Who leads the conversation?

Patients/Surrogates

Medical team:

- Providers,
- Chaplains,
- Social Workers

**\*\*Trained lay community members**



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## The Talk:

### Having conversations about serious illness

#### Who (target audience):

- One-on-one and heart-to-heart
- Patient first
- Depending on permission/cognitive status: family

#### Where

- **Clinic/“Home”**
- **Hospital**
- **Emergency Room**

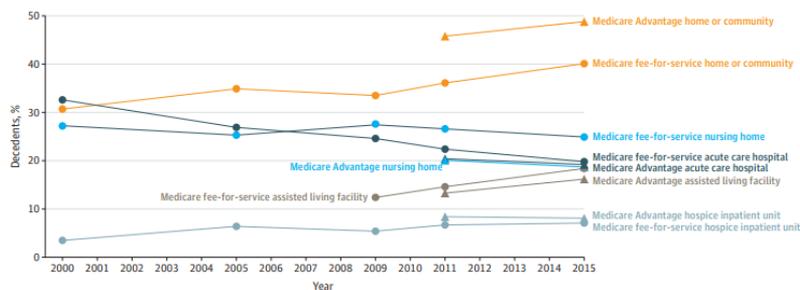
#### When

- Theoretically: As far in advance of hospice eligibility as possible
- *In reality...*



## Why do we have conversations around serious illness?

Figure. Patterns in Site of Death for Medicare Fee-for-Service and Medicare Advantage Decedents Between 2000 and 2015



Site of death reported as an assisted living facility can only be reported when the service code captured that site of care. The denominators are reported in Table 2 with exception of the analyses of assisted living facilities. Data on assisted living facilities were only available for 2009, 2011, and 2015. The denominators for Medicare fee-for-service assisted living facilities includes persons who died while receiving hospice services and were

as follows: n = 120 750 for 2009; n = 121 706 for 2011; and n = 126 510 for 2015. The denominators for Medicare Advantage assisted living facilities includes persons who died while receiving hospice services and were as follows: n = 186 810 for 2011 and n = 273 705 for 2015. Categories are not mutually exclusive because patients in the assisted living facility category may also be represented in the home or community category.

Site of Death, Place of Care, and Health Care Transitions Among US Medicare Beneficiaries, 2000-2015.

JAMA. 2018 Jul 17;320(3):264-271. doi: 10.1001/jama.2018.8981.  
<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6076888/> (Free Full Text)



## Why do we have conversations around serious illness?

1. Because “we not only save lives, we prolong lives”
2. To make sure we understand who we are treating:
  - ?Patient
  - ?Family
  - ?**Ourselves**
3. Because we are **good** providers:
  - Obligation to discuss **all** treatments including **less** treatment along with C/D treatment (comfort/dignity)





# The Talk:

## Having conversations about serious illness

### How:

<a href="#">Meier's Ten Steps for What to Say and Do</a>	<a href="#">Serious Illness Conversation Guide</a>
Understand the problem(s) and the pros/cons of options/treatment(s)	Set up the conversation
Gather the patient/decision makers/ family/caregivers	Assess understanding and preferences
Introduce rules: no interruptions/everyone speaks	Share prognosis
Ask what they know	<b>Explore key topics:</b> Goals, Fears/Worries/Strength sources/Critical Abilities/Tradeoffs/Family
<b>A-T-A:</b>	Close Conversation
Ask	Document Conversation/EHR parking lot
Tell	Community with other key clinicians
Ask	
Answering questions	
Pros and Cons of Options	
Write	



**Diane E. Meier, MD, FACP, FAAHPM**  
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<https://www.capc.org>

<b>Meier's Ten Steps for What to Say and Do</b>
1. Understand the problem(s) and the pros/cons of options/treatment(s)
2. Gather the patient/decision makers/ family/caregivers
3. Introduce rules: no interruptions/everyone speaks
4. Ask what they know
<b>A-T-A:</b>
5. Ask
6. Tell
7. Ask
8. Answering questions
9. Pros and Cons of Options
10. Write

[https://www.youtube.com/watch?time\\_continue=2&v=7kQ3PUyhmPQ](https://www.youtube.com/watch?time_continue=2&v=7kQ3PUyhmPQ)



Serious Illness Conversation Guide	
Set up the conversation	SETUP "I'd like to talk about what is ahead with your illness and do some thinking in advance about what is important to you so that I can make sure we provide you with the care you want — is this okay?"
Assess understanding and preferences	ASSESS "What is your understanding now of where you are with your illness?" "How much information about what is likely to be ahead with your illness would you like from me?"
Share prognosis	SHARE "I want to share with you my understanding of where things are with your illness..." <i>Uncertain:</i> "It can be difficult to predict what will happen with your illness. I hope you will continue to live well for a long time but I'm worried that you could get sick quickly, and I think it is important to prepare for that possibility." OR <i>Times:</i> "I wish we were not in this situation, but I am worried that time may be as short as ___ (express as a range, e.g. days to weeks, weeks to months, months to a year)." OR <i>Function:</i> "I hope that this is not the case, but I'm worried that this may be as strong as you will feel, and things are likely to get more difficult."
Explore key topics: Goals, Fears/Worries/Strength sources/Critical Abilities/Tradeoffs/Family	EXPLORE "What are your most important goals if your health situation worsens?" "What are your biggest fears and worries about the future with your health?" "What gives you strength as you think about the future with your illness?" "What abilities are so critical to your life that you can't imagine living without them?" "If you become sicker, how much are you willing to go through for the possibility of gaining more time?" "How much does your family know about your priorities and wishes?"
Close Conversation	CLOSE "I've heard you say that ___ is really important to you. Keeping that in mind, and what we know about your illness, I recommend that we ___. This will help us make sure that your treatment plans reflect what's important to you." "How does this plan seem to you?" "I will do everything I can to help you through this."
Document Conversation/EHR parking lot	
Communicate with other key clinicians	

<http://www.instituteforhumancaring.org/documents/Providers/PSIH-Serious-Illness-Conversation-Guide.pdf>



# The Talk: Having conversations about serious illness

How:



National Center for Ethics in Health Care

Goals of Care Conversations Training for Physicians, Advance Practice Nurses, & Physician Assistants

<https://www.ethics.va.gov/goalsofcaretraining/Practitioner.asp>

Goals of Care Conversations Training for Nurses, Social Workers, Psychologists, and Chaplains

<https://www.ethics.va.gov/goalsofcaretraining/team.asp>

SPIKES Delivering Serious News	
<b>S</b> ETTING Determine what the patient knows already	Find a quiet location, private if possible. Invite the important people to be present. Have tissues and enough chairs. Turn off the pager on your phone/pager.
<b>P</b> ERCEPTION Determine what the patient knows already	"Tell me what you understand about your illness." "What have the other doctors told you about your illness?" Look for knowledge and emotional information as the patient responds.
<b>I</b> NVITATION Clarify information preferences	"Would it be okay for me to discuss the results of your tests with you now?" "How do you prefer to discuss medical information to your family?" "Some people prefer a global picture of what is happening and others like all the details, what do you prefer?"
<b>K</b> NOWLEDGE Give the information	Give a warning... "I have something serious we need to discuss." Avoid medical jargon. Say it simply and stop. (e.g. "Your cancer has spread to your liver. It is getting worse despite our treatments.")
<b>E</b> MPATHY Respond to emotion	Wait quietly for the patient. "I know this is not what you expected to hear today... This is very difficult news."
<b>S</b> UMMARY Next steps and follow-up plan	"We've talked about a lot of things today, can you please tell me what you understand?" "Let's set up a follow-up appointment."



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## The Talk: Having conversations about serious illness

How:



### Setting Health Care Goals A Guide for People with Health Problems



<https://www.ethics.va.gov/LST/SettingHealthCareGoals.pdf>



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### KMT process: ~30 minutes

Understand the problems/options

Gather the family

White board for provider; paper and pencils patient & family (Alternative: sit with family gathered around)

Ask what is known (Don't interrupt or try to clarify—make notes to yourself if needed)

Update information: I write/They take notes

Give time to process/Field Questions

Give treatment options including care provided when treatment options are declined

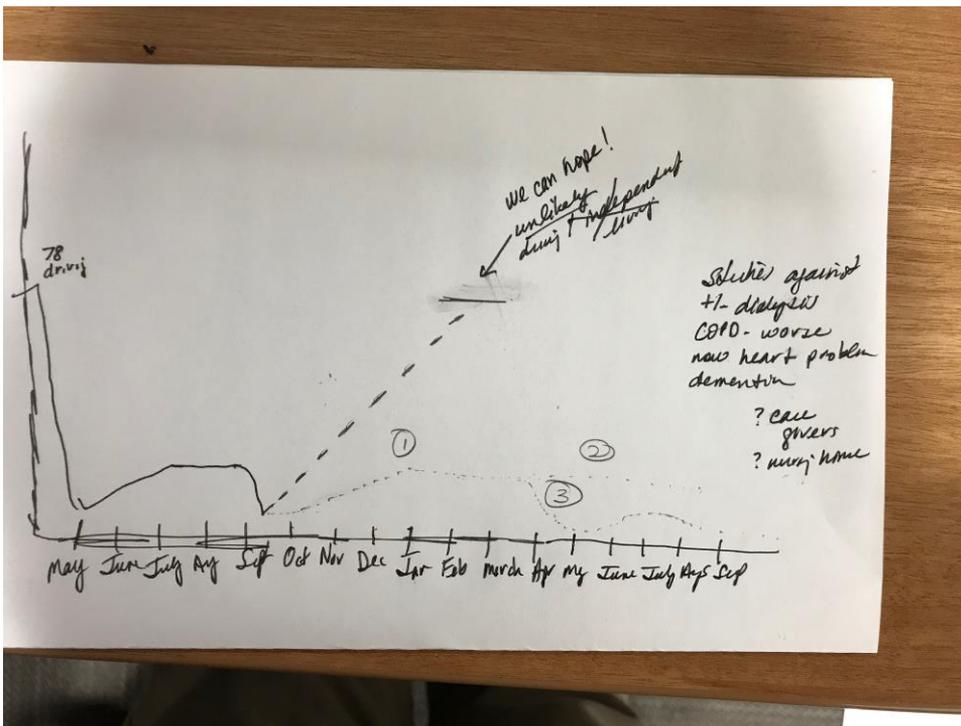
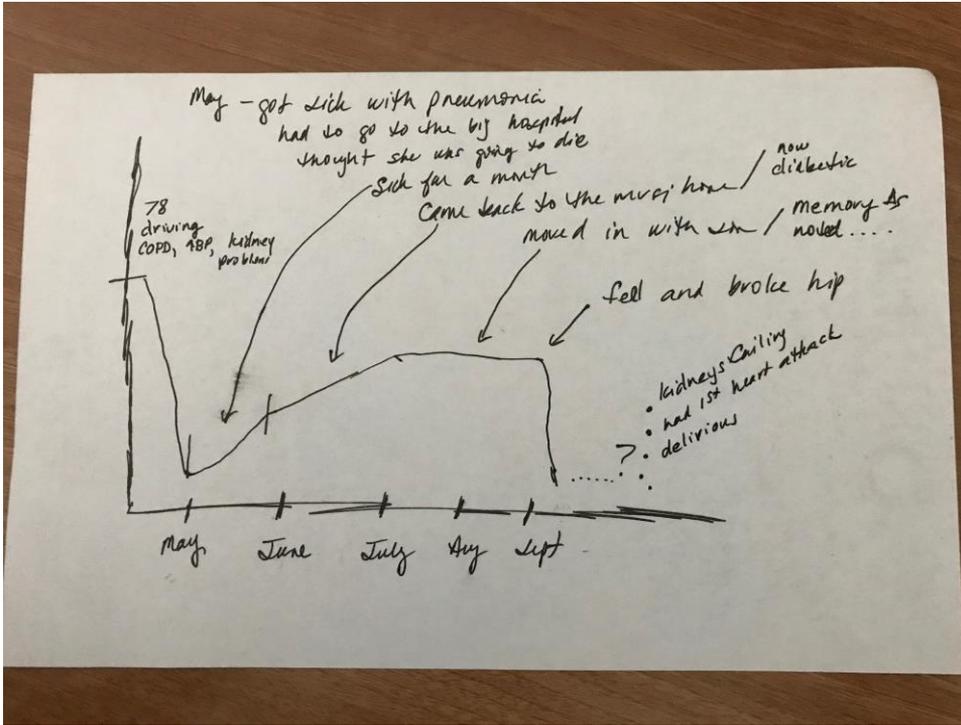
Ask what is feared/biggest worry

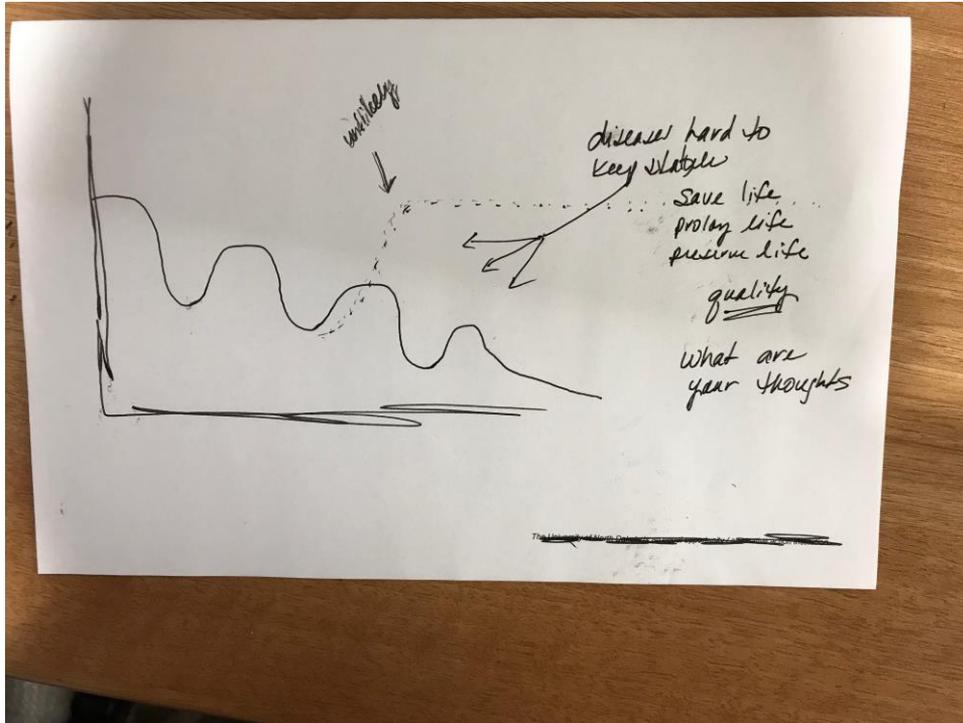
Decide on next steps

General review

Billing... [End-of-Life Care Conversations: Medicare Reimbursement FAQs](#)







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### KMT process quick —When things are critical and time is short 10 minutes

Gather/Call the family

Ask what is known (Make notes to yourself if needed)

Update information

Give treatment options including care provided when treatment options are declined

1. Aggressively intervene and hope
2. Intervene with limits and still there is equal hope
3. Focus on comfort

Ask what is feared/biggest worry

Decide on next steps

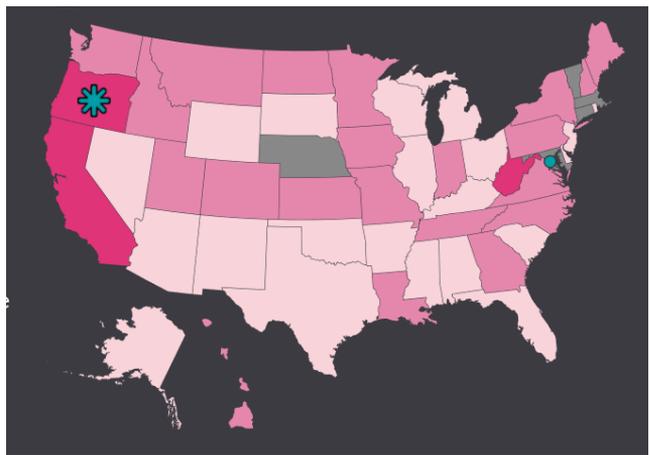
General review after nurses updated



# Advance Directives, Healthcare Directives, and Physician Order for Life Sustaining Treatment/POLST



	Healthcare Directive/Advance Directive	POLST medical order form
Document type	Legal document that provides guidance.	Standardized form providing a <b>medical order</b> .
Population	All adults >18 years	Any age, serious illness, advanced frailty or life-limiting condition
Time Frame	Future care/future conditions	Current care/current condition
Setting for completion	Any setting, medical and non-medical	Medical setting
Document content	Patient or appointed healthcare surrogate provides general care preferences	Specific medical orders based on shared decision making
Healthcare Agent Role	Cannot complete	<b>Can consent if patient lacks capacity</b>
EMS	No impact on care	Provides a useable medical order regarding care
Portability	Patient/family responsibility	Healthcare professionals' responsibility
Periodic review/ "Expiration Date"	Patient/family responsibility	Healthcare professionals' responsibility to review when: transfer from one facility to another, change in medical status, or patient-driven preferences
Agents	Patient/surrogate/witness	Medical Provider



**3** mature  
**24** endorsed  
**22** developing  
**5** non-conforming  
 \* Oregon separated from the National POLST Paradigm in 2017

Totals include WASHINGTON DC. MATURE Programs are also Endorsed and are counted in both the Mature and Endorsed Program totals.

<https://polst.org/programs-in-your-state/>



**RHIhub** | The RURAL MONITOR  
 Rural Health Information Hub

FEATURES RURAL SPOTLIGHT INTERVIEWS AROUND THE COUNTRY

Advance Care Planning: Strategic for All Adults, Even the Healthy



Age and health status shouldn't be barriers to advance care planning. Advocates share that proactive discussions now can impact the ease of future decision-making about personal healthcare needs.

November 14, 2018

Advance Care Planning Tools

- [Five Wishes](#), Aging with Dignity
- [Health Care Decision-Making](#), American Bar Association
- [Respecting Choices®](#), Coalition to Transform Advanced Care
- [The Conversation Project](#), Institute for Healthcare Improvement
- [Advance Care Planning](#), National Institute on Aging
- [Starting the Conversation about Health, Legal, Financial and End-of-Life Issues](#), National Association of Area Agencies on Aging (n4a)

<https://www.ruralhealthinfo.org/rural-monitor/advance-care-planning/>

Additional Resources

General Resources

- [Chartbook on Healthy Living: Supportive and Palliative Care](#), Agency for Healthcare Research and Quality
- [Palliative Care](#), National Institute on Aging
- [Rural Palliative Care Resource Center](#), Stratis Health

National Organizations

- [American Academy of Hospice and Palliative Care](#)
- [Center to Advance Palliative Care](#)
  - For Patients: [Get Palliative Care](#)
  - [Palliative Care Provider Directory](#)
  - [Mapoing Community Palliative Care](#)

[Hospice and Palliative Nurses Association](#)

[National Coalition for Hospice and Palliative Care](#)

[National Hospice and Palliative Care Organization](#)

Community-based Palliative Care: Scaling Access for Rural Populations



The benefits of palliative care are described as "the heart of healthcare." Experts and advocates share the importance of scaling this care to rural outpatients with serious illness and chronic medical conditions.

October 31, 2018

<https://www.ruralhealthinfo.org/rural-monitor/palliative-care/>



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# Thank You!

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