



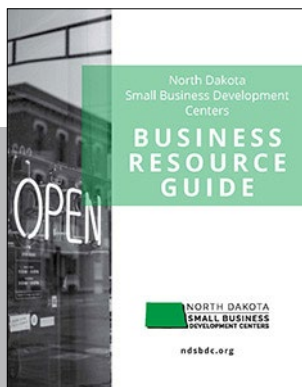
NORTH DAKOTA SMALL BUSINESS DEVELOPMENT CENTERS

Your Ideas - Our Expertise - Your Success

ABOUT ND SBDC

The ND SBDC network of credentialed business advisors empower North Dakota small businesses and entrepreneurs to thrive. We accelerate business growth in communities across North Dakota by providing customized guidance and resources that help owners and entrepreneurs achieve their goals at every stage of their business life cycle. For nearly 40 years, our network has supported small business owners and entrepreneurs across the state.

*When small businesses thrive, communities thrive,
North Dakota thrives.*



This guide is designed as a step-by-step introduction to the issues that every business will likely face. The primary goal is to provide information that will help a potential small business owner plan for their business' successful start-up and operation. ND SBDC business advisors are available for one-on-one advising sessions to help guide clients through the start-up and business development process, but advanced preparation is highly recommended. The preliminary topics covered in this guide will start clients on the path to success while actively working with their ND SBDC advisor.

ndsbd.org



HOW CAN WE HELP YOU?

Running a business comes with challenges, and you don't have to face them alone. Whether you're starting out, looking to grow, or need help solving a problem, we're here for you. Our no-cost advising, training, and resources are designed to support your goals and set you up for success. Let us help you move your business forward with the tools and assistance you need. Register on our website to get started today!

SERVICES

- > STARTUP LOGISTICS
- > FEASIBILITY ANALYSIS
- > PURCHASE/SALE
- > BUSINESS PLANNING
- > ACCESS TO CAPITAL
- > FINANCIAL PROJECTIONS
- > MARKET RESEARCH
- > WORKFORCE ISSUES
- > MARKETING STRATEGY
- > BUSINESS EXPANSION
- > EXIT PLANNING
- > EXPORTING
- > CYBERSECURITY
- > OPERATING CHALLENGES
- > BUSINESS PERFORMANCE REVIEWS



TESTIMONIALS

Working with the ND SBDC — and especially with my advisor, Nicole — has been truly life-changing for both me and my business. For the first time since becoming an entrepreneur, I felt supported and equipped to lead with confidence instead of fear. Today, I operate a full-time crew and am intentionally expanding into flooring sales in 2026 — something I never would have believed possible early on.

CHRISTY MERKEL

Barefoot Flooring Installation, Grand Forks





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2025 STATEWIDE IMPACTS



2,209

Individual Clients
Advised & Trained



\$144,848,558

Client Capital Formation



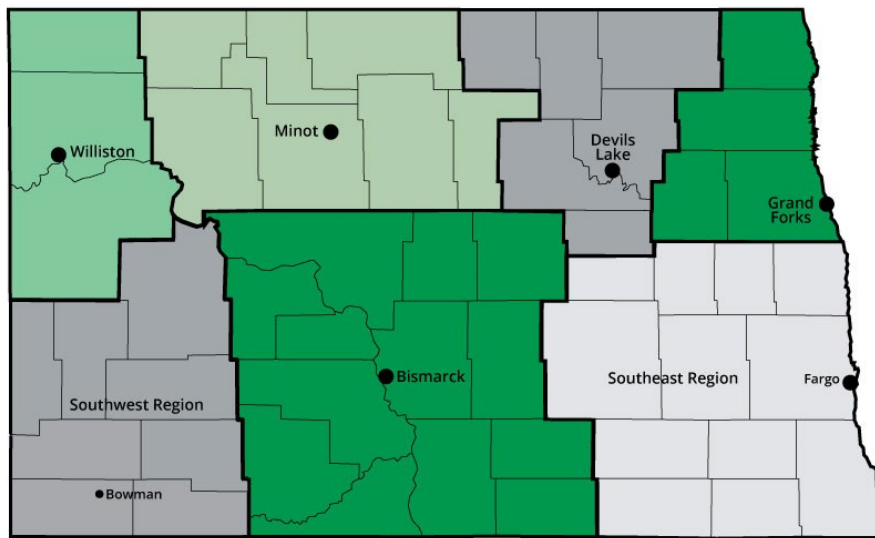
161

New Businesses Created



5,919

Jobs Supported



BISMARCK

Bank of North Dakota Bldg
1200 Memorial Highway
Bismarck, ND 58504
tyler@ndsfdc.org

MINOT

Minot State University - Old Main
500 University Ave West, Ste 315B
Minot, ND 58707
alan.gohary@und.edu

WILLISTON

113 4th Street East
Williston, ND 58801
williston@ndsfdc.org

DEVILS LAKE

North Central Planning Council
425 College Dr S STE 13
Devils Lake, ND 58301
ashley@ncpcr3.com

SOUTHEAST

NDeavor Barry D. Batcheller Tech Park
1854 NDSU Research Circle North
Fargo, ND 58102
paul@ndsfdc.org

LEAD CENTER

322 Nistler Hall
3125 University Ave Stop 7308
Grand Forks, ND 58202-7308
701.777.3700
leadcenter@ndsfdc.org

GRAND FORKS

UND Center for Innovation
4200 James Ray Dr.
Grand Forks, ND 58202
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SOUTHWEST

Roosevelt Custer Regional Council
13 East Divide Street
Bowman, ND 58623
sara@swnd.org



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